## California Judicial Council Executive Summary Compensation Study Report

[Agreement No. 1027484]

## Gallagher Benefits

Services, Inc.
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August 25, 2015
Mr. Martin Hoshino
Administrative Director
Judicial Council of California
455 Golden Gate Avenue
San Francisco, CA 94102-3688

## Executive Summary Classification \& Compensation Study Reports

Dear Mr. Hoshino:
Arthur J. Gallagher's Human Resources \& Compensation Consulting Practice (Fox Lawson) is pleased to submit our Executive Summary of the Classification and Compensation studies conducted with final reports each for classification and compensation results delivered today as well.

The study process unfolded over many months and involved considerable participation on the part of the Council, your management staff, human resources, and the employees. The resulting classification and compensation results are based on the information collected from and about employees and their work, Judicial Council directives, data collected from the marketplace in which the JCC administration competes for employees, JCC staff feedback, and best practices in classification and compensation noted over the course of our 30 years of conducting such studies.

We appreciate having the opportunity to work with the Judicial Council of California on this significant project. Should you have any questions regarding the report, please contact Sandy Spellman at (602)795-2742;
sandra spellman@ajg.com or me at (602) 840-1070; bruce lawson@ajg.com.
Sincerely,


Bruce Lawson, MPA, CCP, IPMA-CP
Managing Director

Arthur J. Gallagher \& Co.

## EXECUTIVE SUMMARY - CLASSIFICATION STUDY

We conducted a diagnostic review of the current classification and compensation systems including a detailed job analysis based on current and new job documentation, employee occupational panels and interviews, as well as best practices nationwide. System findings included:

| Current System | Best Practices |
| :---: | :---: |
| - More than 70 Different Pay Ranges in Use <br> - More than 180 Job Classifications - Narrow Class Structure <br> - Lack of "Shape" to Pay Structure to Provide Ranges Appropriate to Jobs <br> - Lack of Standardized Range Midpoint Differentials <br> - Limited Merit \& COLAs for Pay Progression | - No More than 30 Pay Ranges <br> - 1:10 or More Ratio of Classifications/Employees - Broad Class Structures <br> - Funnel-Shaped Structures with narrower ranges at lower levels and broader ranges for professional and management levels <br> - 5\%-10\% Mid-Point Progression Among Ranges <br> - Use of Performance Pay for Horizontal Pay Range Progression |

Based on the broad classification philosophy adopted by the Judicial Council administrative staff and using the Decision Band ${ }^{\text {TM }}$ Method of job evaluation to identify internal alignment, we recommend significant reduction of classifications and pay ranges.

## Current State

Approximately 184 Classes
Approximately 77 Pay Ranges

Recommended Future State
Reduction of More Than $60 \%$ of Classes

Reduction of Approximately $75 \%$ of Ranges

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Following is a summary of the new classification system identifying the levels and associated Decision Band ${ }^{\text {TM }}$ Method (DBM) job evaluation rating for each class.

Please note that the DBM ratings represent the internal alignment for only the JCC administration and cannot be compared to such ratings for any other organization because the ratings are based upon job content and not job titles.

Class System Summary

| ADMINISTRATIVE SUPPORT |  |
| :---: | :---: |
| Administrative Assistant | A13 |
| Administrative Technician | B21 |
| Administrative Specialist | B22 |
| Administrative Coordinator | B23 |
| Executive Coordinator | B24 |
| Administrative Support Supervisor I/II | B31/B32 |
| ANALYST |  |
| Associate Analyst | B25 |
| Analyst | C42 |
| Senior Analyst | C43 |
| Supervising Analyst | C51 |
| APPLICATION DEVELOPMENT |  |
| Application Development Analyst | C42 |
| Senior Application Development Analyst | C43 |
| Information Systems Supervisor I/II | C51/C52 |
| AUDIT SERVICES |  |
| Auditor | C42 |
| Senior Auditor | C43 |
| Audit Supervisor | C51 |
| AV-MEDIA |  |
| Media Technician | B22 |
| Media Telecom Specialist | B23 |
| Media Telecom Support Supervisor | B32 |
| Media Producer | C41 |
| Media Production Supervisor | C51 |

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| BUSINESS SYSTEMS |  |
| :---: | :---: |
| Business Systems Coordinator | B24 |
| Business Systems Analyst | C42 |
| Senior Business Systems Analyst | C43 |
| Business Systems Supervisor | C51 |
| COMMUNICATIONS |  |
| Graphics/Production Specialist | B24 |
| Communications Editor | B25 |
| Communications Analyst | C42 |
| Communications Supervisor | C51 |
| EDUCATION |  |
| Education Developer | C42 |
| Senior Education Developer | C43 |
| Education Supervisor | C51 |
| FACILITES ANALYSIS |  |
| Associate Facilities Analyst | B25 |
| Facilities Analyst | C42 |
| Senior Facilities Analyst | C43 |
| Facilities Supervisor | C51 |
| FACILITIES ENGINEERING |  |
| Engineering Specialist | B25 |
| Engineer | C42 |
| Engineering Supervisor | C52 |
| FACILITIES OPERATIONS |  |
| Security Coordinator | C41 |
| Facilities Management Administrator | C41 |
| Facilities Operations Supervisor | C51 |
| FACILITIES PROJECT MANAGEMENT |  |
| Project Manager | C43 |
| Senior Project Manager | C44 |
| FACILITIES SUPPORT |  |
| Facilities Assistant | A13 |
| Facilities Specialist | B22 |
| Facilities Support Supervisor | B32 |

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| FISCAL ANALYSIS |  |
| :---: | :---: |
| Associate Fiscal Analyst | B25 |
| Fiscal Analyst | C42 |
| Senior Fiscal Analyst | C43 |
| Fiscal Supervisor | C51 |
| FISCAL SERVICES SUPPORT |  |
| Fiscal Services Specialist | B22 |
| Fiscal Services Coordinator | B23 |
| Fiscal Services Support Supervisor | B32 |
| HUMAN RESOURCES |  |
| Associate Human Resources Analyst | B25 |
| Human Resources Analyst | C42 |
| Senior Human Resources Analyst | C43 |
| Labor \& Employee Relations Officer | C44 |
| Human Resources Supervisor | C51 |
| LEGAL SERVICES |  |
| Legal Analyst | C42 |
| Attorney I/II | C43/C44 |
| Supervising Attorney | C52 |
| LEGISLATIVE ANALYSIS |  |
| Legislative Advocate | C44 |
| MANAGEMENT |  |
| Manager | D61 |
| Principal Advisor | D62 |
| Principal Manager Zone I/II | D62/D63 |
| Director | E81 |
| Chief Officer Zone I/II | E91/E92 |
| Administrative Director | F101 |
| TECHNOLOGY ANALYSIS |  |
| Technology Analyst | C42 |
| Senior Technology Analyst | C43 |
| TECHNOLOGY SUPPORT |  |
| Computer Support Technician | B23 |
| Computer Support Specialist | B24 |
| Technology Help Desk Coordinator | B25 |

## EXECUTIVE SUMMARY - COMPENSATION STUDY

## Compensation Study Process

Fox Lawson Group (FLG) developed a salary survey instrument in order to gather pay practice and compensation data from select comparator organizations. Benchmark jobs were summarized and reviewed by the Judicial Council of California staff prior to dissemination of the survey instrument. Industry standards suggest that $1 / 3$ of jobs are necessary to represent the types and levels of work conducted in an organization. For this study, an expanded total of 66 jobs were researched.

The survey was distributed to 58 organizations, as agreed upon by the Judicial Council staff. Data for benchmark jobs was compiled as a result of the survey, "data-mining" of comparators and the use of published source survey and industry data. All data was collected in accordance with strict industry standards governing compensation studies.

The compiled data was adjusted, as appropriate, for geography, timeframe, work hours, etc., and an analysis of the JCC administration's position related to the market was conducted.

Following a review of the market analysis and identification of the key metrics for JCC administration use, pay structure models were developed as follows:

1. $50^{\text {th }}$ percentile of market range maximums to develop range midpoints that are reflective of the combined public and court sectors;
2. $5^{\text {th }}$ percentile of market range maximums to develop range midpoints that are reflective of all sectors, which includes public, court and private sectors;
3. $60^{\text {th }}$ percentile of market range maximums to develop range midpoints that are reflective of the combined public and court sectors;
4. $60^{\text {th }}$ percentile of market range maximums to develop range midpoints that are reflective of all sectors, which includes public, court and private sectors.

Once the pay structure option was selected by the Administrative Director, further analysis was conducted to maintain pay structure control points while adjusting ranges as necessary due to budget constraints.

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## Market Analysis

The following table summarizes the Judicial Council of California's level of competitiveness for each comparator metric by metric (positive numbers indicate that the JCC administration is above the market for that metric and negative numbers suggest that the JCC administration falls below the market):

|  | Annual Salaries ${ }^{1}$ | Range Min | Range MidPt | Range Max | JCC MidPt vs Actual Salaries ${ }^{1}$ |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Average |  |  |  |  |  |
| Court Sector | 15.9\% | 18.1\% | 11.9\% | 7.1\% | 7.1\% |
| Public Sector | 4.5\% ${ }^{1}$ | 9.7\% | 7.1\% | 5.5\% | -5.2\% ${ }^{1}$ |
| Private Sector ${ }^{2}$ | 8.7\% | 10.0\% | -2.1\% | -17.0\% | -0.3\% |
| Court \& Public Sectors | 13.4\% | 13.8\% | 9.9\% | 7.1\% | 5.1\% |
| All Sectors | 12.5\% | 13.2\% | 8.4\% | 4.5\% | 3.9\% |
| Median (50th Percentile) |  |  |  |  |  |
| Court Sector | 16.5\% | 18.6\% | 12.9\% | 7.6\% | 7.8\% |
| Public Sector | 5.5\% ${ }^{1}$ | 9.9\% | 8.1\% | 7.9\% | -4.1\% ${ }^{1}$ |
| Private Sector ${ }^{2}$ | 9.9\% | 10.1\% | -1.6\% | -16.5\% | 0.9\% |
| Court \& Public Sectors | 14.4\% | 14.1\% | 10.8\% | 9.2\% | 6.1\% |
| All Sectors | 14.3\% | 14.3\% | 9.9\% | 8.3\% | 6.2\% |
| 60th Percentile |  |  |  |  |  |
| Court Sector | 13.7\% | 15.0\% | 10.0\% | 5.0\% | 4.9\% |
| Public Sector | 3.7\% ${ }^{1}$ | 6.8\% | 5.3\% | 4.7\% | -6.1\% ${ }^{1}$ |
| Private Sector ${ }^{2}$ | 6.7\% | 8.1\% | -3.8\% | -18.8\% | -2.9\% |
| Court \& Public Sectors | 11.9\% | 10.7\% | 7.6\% | 6.2\% | 3.4\% |
| All Sectors | 11.0\% | 10.5\% | 6.9\% | 4.7\% | 2.5\% |
| 75th Percentile |  |  |  |  |  |
| Court Sector | 9.4\% | 9.8\% | 5.4\% | 1.1\% | 0.3\% |
| Public Sector | 0.3\% ${ }^{1}$ | 1.7\% | 0.9\% | -1.2\% | -9.8\% ${ }^{1}$ |
| Private Sector ${ }^{2}$ | 1.8\% | 4.9\% | -7.3\% | -22.5\% | -8.3\% |
| Court \& Public Sectors | 7.3\% | 4.8\% | 2.4\% | -0.1\% | -1.5\% |
| All Sectors | 5.4\% | 4.2\% | 0.8\% | -3.4\% | -3.8\% |

'Public sector (excluding courts) actual salary information represents only 12\% of the benchmark positions (due to lack of actual survey participation from California organizations and the need to data-mine benchmark matches). Therefore, actual salary data comparisons for the public sector (excluding courts) should not be relied upon. Salary range data for the public sector (excluding courts) is representative of sufficient data and is appropriate to utilize in assessing competitiveness in salary range minimum, midpoint and maximum.
${ }^{2}$ Private sector survey data obtained from published survey sources, on average, contained less than $1 \%$ public sector data when all organization data was utilized as the scope criteria.

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## Pay Structure Options

Pay Structure 1 Option: This structure is based on the median (50 th percentile) public and court sector range maximum data to develop the range midpoints. Additionally, range minimums and maximums have been adjusted, per State reporting requirements, to be wholly divisible by 12.

General Structure:

| DBM <br> Rating | Prop Min | Prop Mid | Prop <br> Max | Range <br> Width |
| :---: | :---: | :---: | :---: | :---: |
| A11 | $\$ 41,964$ | $\$ 48,264$ | $\$ 54,564$ | $30 \%$ |
| A12 | $\$ 44,352$ | $\$ 51,011$ | $\$ 57,660$ | $30 \%$ |
| A13 | $\$ 46,884$ | $\$ 53,913$ | $\$ 60,948$ | $30 \%$ |
| B21 | $\$ 47,496$ | $\$ 56,990$ | $\$ 66,492$ | $40 \%$ |
| B22 | $\$ 50,196$ | $\$ 60,233$ | $\$ 70,272$ | $40 \%$ |
| B23 | $\$ 53,052$ | $\$ 63,660$ | $\$ 74,268$ | $40 \%$ |
| B24/B31 | $\$ 56,856$ | $\$ 68,228$ | $\$ 79,596$ | $40 \%$ |
| B25/B32 | $\$ 61,788$ | $\$ 74,139$ | $\$ 86,496$ | $40 \%$ |
| C41 | $\$ 63,564$ | $\$ 79,459$ | $\$ 95,352$ | $50 \%$ |
| C42 | $\$ 67,188$ | $\$ 83,980$ | $\$ 100,776$ | $50 \%$ |
| C43 | $\$ 71,004$ | $\$ 88,758$ | $\$ 106,512$ | $50 \%$ |
| C44/C51 | $\$ 76,104$ | $\$ 95,127$ | $\$ 114,156$ | $50 \%$ |
| C45/C52 | $\$ 82,692$ | $\$ 103,369$ | $\$ 124,044$ | $50 \%$ |
| D61 | $\$ 85,224$ | $\$ 110,787$ | $\$ 136,356$ | $60 \%$ |
| D62 | $\$ 90,072$ | $\$ 117,090$ | $\$ 144,108$ | $60 \%$ |
| D63 | $\$ 95,196$ | $\$ 123,753$ | $\$ 152,316$ | $60 \%$ |
| D64/D71 | $\$ 102,024$ | $\$ 132,633$ | $\$ 163,236$ | $60 \%$ |
| D65/D72 | $\$ 110,868$ | $\$ 144,124$ | $\$ 177,384$ | $60 \%$ |
| E81 | $\$ 114,420$ | $\$ 154,466$ | $\$ 194,508$ | $70 \%$ |
| E82 | $\$ 120,924$ | $\$ 163,255$ | $\$ 205,584$ | $70 \%$ |
| E83 | $\$ 127,812$ | $\$ 172,544$ | $\$ 217,272$ | $70 \%$ |
| E84/E91 | $\$ 136,980$ | $\$ 184,925$ | $\$ 232,872$ | $70 \%$ |
| E85/E92 | $\$ 148,848$ | $\$ 200,947$ | $\$ 253,044$ | $70 \%$ |
| F101 | $\$ 161,748$ | $\$ 218,357$ | $\$ 274,968$ | $70 \%$ |
| F102 | $\$ 175,764$ | $\$ 237,276$ | $\$ 298,788$ | $70 \%$ |

Attorney Job Family Structure:

| DBM <br> Rating | Prop Min | Prop Mid | Prop <br> Max | Range <br> Width |
| :---: | :---: | :---: | :---: | :---: |
| C42 | $\$ 93,024$ | $\$ 116,286$ | $\$ 139,548$ | $50 \%$ |
| C43 | $\$ 98,472$ | $\$ 123,097$ | $\$ 147,720$ | $50 \%$ |
| C44/C51 | $\$ 105,300$ | $\$ 131,626$ | $\$ 157,956$ | $50 \%$ |
| C45/C52 | $\$ 113,484$ | $\$ 141,852$ | $\$ 170,220$ | $50 \%$ |
| D61 | $\$ 115,680$ | $\$ 150,381$ | $\$ 185,088$ | $60 \%$ |
| D62 | $\$ 120,912$ | $\$ 157,192$ | $\$ 193,464$ | $60 \%$ |
| D63 | $\$ 126,960$ | $\$ 165,052$ | $\$ 203,136$ | $60 \%$ |
| D64/D71 | $\$ 132,720$ | $\$ 172,532$ | $\$ 212,352$ | $60 \%$ |
| D65/D72 | $\$ 140,580$ | $\$ 182,758$ | $\$ 224,928$ | $60 \%$ |
| E81 | $\$ 141,696$ | $\$ 191,287$ | $\$ 240,876$ | $70 \%$ |
| E82 | $\$ 148,776$ | $\$ 200,852$ | $\$ 252,924$ | $70 \%$ |
| E83 | $\$ 156,216$ | $\$ 210,894$ | $\$ 265,572$ | $70 \%$ |
| E84/E91 | $\$ 164,028$ | $\$ 221,439$ | $\$ 278,844$ | $70 \%$ |
| E85/E92 | $\$ 172,236$ | $\$ 232,511$ | $\$ 292,788$ | $70 \%$ |

Note 1: The Attorney Structure supports the attorney classifications at the Judicial Council of California. The pay structure options shown are reflective of the base pay region of Sacramento and do not reflect any differentials for San Francisco or Los Angeles. Note 2: Due to modifications of the ranges to accommodate reporting requirements and range width adjustments, the column marked "Prop Mid" represents the "Control Point" or "Job Rate" for the range and may not be the midpoint.
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Pay Structure 2 Option: This structure is based on the median (50th percentile) of all sectors (public, courts and private sectors) range maximum data to develop the range midpoints. Additionally, range minimums and maximums have been adjusted, per State reporting requirements, to be wholly divisible by 12 .

General Structure:

| DBM <br> Rating | Prop Min | Prop Mid | Prop <br> Max | Range <br> Width |
| :---: | :---: | :---: | :---: | :---: |
| A11 | $\$ 41,760$ | $\$ 48,030$ | $\$ 54,300$ | $30 \%$ |
| A12 | $\$ 44,196$ | $\$ 50,827$ | $\$ 57,456$ | $30 \%$ |
| A13 | $\$ 46,776$ | $\$ 53,787$ | $\$ 60,804$ | $30 \%$ |
| B21 | $\$ 47,436$ | $\$ 56,929$ | $\$ 66,420$ | $40 \%$ |
| B22 | $\$ 50,208$ | $\$ 60,244$ | $\$ 70,284$ | $40 \%$ |
| B23 | $\$ 53,124$ | $\$ 63,753$ | $\$ 74,376$ | $40 \%$ |
| B24/B31 | $\$ 57,024$ | $\$ 68,436$ | $\$ 79,836$ | $40 \%$ |
| B25/B32 | $\$ 62,088$ | $\$ 74,506$ | $\$ 86,928$ | $40 \%$ |
| C41 | $\$ 63,984$ | $\$ 79,979$ | $\$ 95,976$ | $50 \%$ |
| C42 | $\$ 67,704$ | $\$ 84,637$ | $\$ 101,568$ | $50 \%$ |
| C43 | $\$ 71,652$ | $\$ 89,566$ | $\$ 107,484$ | $50 \%$ |
| C44/C51 | $\$ 76,920$ | $\$ 96,145$ | $\$ 115,380$ | $50 \%$ |
| C45/C52 | $\$ 83,736$ | $\$ 104,674$ | $\$ 125,604$ | $50 \%$ |
| D61 | $\$ 86,436$ | $\$ 112,363$ | $\$ 138,288$ | $60 \%$ |
| D62 | $\$ 91,464$ | $\$ 118,906$ | $\$ 146,352$ | $60 \%$ |
| D63 | $\$ 96,792$ | $\$ 125,831$ | $\$ 154,872$ | $60 \%$ |
| D64/D71 | $\$ 103,908$ | $\$ 135,074$ | $\$ 166,248$ | $60 \%$ |
| D65/D72 | $\$ 113,124$ | $\$ 147,056$ | $\$ 180,996$ | $60 \%$ |
| E81 | $\$ 116,928$ | $\$ 157,858$ | $\$ 198,780$ | $70 \%$ |
| E82 | $\$ 123,744$ | $\$ 167,051$ | $\$ 210,360$ | $70 \%$ |
| E83 | $\$ 130,944$ | $\$ 176,780$ | $\$ 222,612$ | $70 \%$ |
| E84/E91 | $\$ 140,568$ | $\$ 189,765$ | $\$ 238,968$ | $70 \%$ |
| E85/E92 | $\$ 153,036$ | $\$ 206,599$ | $\$ 260,160$ | $70 \%$ |
| F101 | $\$ 166,608$ | $\$ 224,926$ | $\$ 283,236$ | $70 \%$ |
| F102 | $\$ 181,392$ | $\$ 244,878$ | $\$ 308,364$ | $70 \%$ |

Attorney Job Family Structure:

| DBM <br> Rating | Prop Min | Prop Mid | Prop <br> Max | Range <br> Width |
| :---: | :---: | :---: | :---: | :---: |
| C42 | $\$ 92,928$ | $\$ 116,164$ | $\$ 139,392$ | $50 \%$ |
| C43 | $\$ 98,556$ | $\$ 123,194$ | $\$ 147,828$ | $50 \%$ |
| C44/C51 | $\$ 105,600$ | $\$ 131,998$ | $\$ 158,400$ | $50 \%$ |
| C45/C52 | $\$ 114,048$ | $\$ 142,554$ | $\$ 171,060$ | $50 \%$ |
| D61 | $\$ 116,424$ | $\$ 151,358$ | $\$ 186,288$ | $60 \%$ |
| D62 | $\$ 121,836$ | $\$ 158,388$ | $\$ 194,940$ | $60 \%$ |
| D63 | $\$ 127,932$ | $\$ 166,307$ | $\$ 204,684$ | $60 \%$ |
| D64/D71 | $\$ 134,016$ | $\$ 174,222$ | $\$ 214,428$ | $60 \%$ |
| D65/D72 | $\$ 142,140$ | $\$ 184,778$ | $\$ 227,424$ | $60 \%$ |
| E81 | $\$ 143,388$ | $\$ 193,582$ | $\$ 243,768$ | $70 \%$ |
| E82 | $\$ 150,564$ | $\$ 203,261$ | $\$ 255,960$ | $70 \%$ |
| E83 | $\$ 158,088$ | $\$ 213,424$ | $\$ 268,752$ | $70 \%$ |
| E84/E91 | $\$ 165,996$ | $\$ 224,095$ | $\$ 282,192$ | $70 \%$ |
| E85/E92 | $\$ 174,300$ | $\$ 235,300$ | $\$ 296,304$ | $70 \%$ |

Note 1: The Attorney Structure supports the attorney classifications at the Judicial Council of California. The pay structure options shown are reflective of the base pay region of Sacramento and do not reflect any differentials for San Francisco or Los Angeles. Note 2: Due to modifications of the ranges to accommodate reporting requirements and range width adjustments, the column marked "Prop Mid" represents the "Control Point" or "Job Rate" for the range and may not be the midpoint.

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Pay Structure 3 Option: This structure is based on the 60th percentile public and court sector range maximum data to develop the range midpoints. Additionally, range minimums and maximums have been adjusted, per State reporting requirements, to be wholly divisible by 12 .

| DBM <br> Rating | Prop Min | Prop Mid | Prop <br> Max | Range <br> Width |
| :---: | :---: | :---: | :---: | :---: |
| A11 | $\$ 42,576$ | $\$ 48,959$ | $\$ 55,344$ | $30 \%$ |
| A12 | $\$ 45,048$ | $\$ 51,812$ | $\$ 58,572$ | $30 \%$ |
| A13 | $\$ 47,676$ | $\$ 54,831$ | $\$ 61,980$ | $30 \%$ |
| B21 | $\$ 48,360$ | $\$ 58,036$ | $\$ 67,704$ | $40 \%$ |
| B22 | $\$ 51,180$ | $\$ 61,418$ | $\$ 71,652$ | $40 \%$ |
| B23 | $\$ 54,168$ | $\$ 64,997$ | $\$ 75,828$ | $40 \%$ |
| B24/B31 | $\$ 58,140$ | $\$ 69,774$ | $\$ 81,408$ | $40 \%$ |
| B25/B32 | $\$ 63,312$ | $\$ 75,967$ | $\$ 88,632$ | $40 \%$ |
| C41 | $\$ 65,244$ | $\$ 81,551$ | $\$ 97,860$ | $50 \%$ |
| C42 | $\$ 69,048$ | $\$ 86,303$ | $\$ 103,560$ | $50 \%$ |
| C43 | $\$ 73,068$ | $\$ 91,332$ | $\$ 109,596$ | $50 \%$ |
| C44/C51 | $\$ 78,432$ | $\$ 98,045$ | $\$ 117,660$ | $50 \%$ |
| C45/C52 | $\$ 85,404$ | $\$ 106,748$ | $\$ 128,100$ | $50 \%$ |
| D61 | $\$ 88,152$ | $\$ 114,594$ | $\$ 141,036$ | $60 \%$ |
| D62 | $\$ 93,288$ | $\$ 121,272$ | $\$ 149,256$ | $60 \%$ |
| D63 | $\$ 98,724$ | $\$ 128,338$ | $\$ 157,956$ | $60 \%$ |
| D64/D71 | $\$ 105,972$ | $\$ 137,771$ | $\$ 169,560$ | $60 \%$ |
| D65/D72 | $\$ 115,380$ | $\$ 150,000$ | $\$ 184,620$ | $60 \%$ |
| E81 | $\$ 119,280$ | $\$ 161,025$ | $\$ 202,776$ | $70 \%$ |
| E82 | $\$ 126,228$ | $\$ 170,408$ | $\$ 214,584$ | $70 \%$ |
| E83 | $\$ 133,584$ | $\$ 180,338$ | $\$ 227,088$ | $70 \%$ |
| E84/E91 | $\$ 143,400$ | $\$ 193,593$ | $\$ 243,780$ | $70 \%$ |
| E85/E92 | $\$ 156,132$ | $\$ 210,777$ | $\$ 265,428$ | $70 \%$ |
| F101 | $\$ 169,992$ | $\$ 229,486$ | $\$ 288,984$ | $70 \%$ |
| F102 | $\$ 185,076$ | $\$ 249,855$ | $\$ 314,628$ | $70 \%$ |


| DBM <br> Rating | Prop Min | Prop Mid | Prop <br> Max | Range <br> Width |
| :---: | :---: | :---: | :---: | :---: |
| C42 | $\$ 96,336$ | $\$ 120,426$ | $\$ 144,516$ | $50 \%$ |
| C43 | $\$ 101,856$ | $\$ 127,318$ | $\$ 152,784$ | $50 \%$ |
| C44/C51 | $\$ 108,756$ | $\$ 135,948$ | $\$ 163,140$ | $50 \%$ |
| C45/C52 | $\$ 117,036$ | $\$ 146,296$ | $\$ 175,560$ | $50 \%$ |
| D61 | $\$ 119,172$ | $\$ 154,926$ | $\$ 190,680$ | $60 \%$ |
| D62 | $\$ 125,136$ | $\$ 162,673$ | $\$ 200,208$ | $60 \%$ |
| D63 | $\$ 131,388$ | $\$ 170,806$ | $\$ 210,228$ | $60 \%$ |
| D64/D71 | $\$ 137,964$ | $\$ 179,346$ | $\$ 220,740$ | $60 \%$ |
| D65/D72 | $\$ 144,372$ | $\$ 187,688$ | $\$ 231,000$ | $60 \%$ |
| E81 | $\$ 145,416$ | $\$ 196,318$ | $\$ 247,212$ | $70 \%$ |
| E82 | $\$ 152,688$ | $\$ 206,134$ | $\$ 259,572$ | $70 \%$ |
| E83 | $\$ 160,332$ | $\$ 216,441$ | $\$ 272,556$ | $70 \%$ |
| E84/E91 | $\$ 168,348$ | $\$ 227,263$ | $\$ 286,188$ | $70 \%$ |
| E85/E92 | $\$ 176,760$ | $\$ 238,626$ | $\$ 300,492$ | $70 \%$ |

Note 1: The Attorney Structure supports the attorney classifications at the Judicial Council of California. The pay structure options shown are reflective of the base pay region of Sacramento and do not reflect any differentials for San Francisco or Los Angeles.
Note 2: Due to modifications of the ranges to accommodate reporting requirements and range width adjustments, the column marked "Prop Mid" represents the "Control Point" or "Job Rate" for the range and may not be the midpoint.

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Pay Structure 4 Option: This structure is based on the $60^{\text {th }}$ percentile of all sectors (public, courts and private sectors) range maximum data to develop the range midpoints. Additionally, range minimums and maximums have been adjusted, per State reporting requirements, to be wholly divisible by 12 .

General Structure:

| DBM <br> Rating | Prop Min | Prop Mid | Prop <br> Max | Range <br> Width |
| :---: | :---: | :---: | :---: | :---: |
| A11 | $\$ 42,588$ | $\$ 48,972$ | $\$ 55,356$ | $30 \%$ |
| A12 | $\$ 45,120$ | $\$ 51,888$ | $\$ 58,656$ | $30 \%$ |
| A13 | $\$ 47,808$ | $\$ 54,977$ | $\$ 62,148$ | $30 \%$ |
| B21 | $\$ 48,552$ | $\$ 58,261$ | $\$ 67,968$ | $40 \%$ |
| B22 | $\$ 51,444$ | $\$ 61,730$ | $\$ 72,012$ | $40 \%$ |
| B23 | $\$ 54,504$ | $\$ 65,405$ | $\$ 76,308$ | $40 \%$ |
| B24/B31 | $\$ 58,596$ | $\$ 70,318$ | $\$ 82,032$ | $40 \%$ |
| B25/B32 | $\$ 63,912$ | $\$ 76,697$ | $\$ 89,484$ | $40 \%$ |
| C41 | $\$ 65,964$ | $\$ 82,458$ | $\$ 98,952$ | $50 \%$ |
| C42 | $\$ 69,900$ | $\$ 87,368$ | $\$ 104,844$ | $50 \%$ |
| C43 | $\$ 74,052$ | $\$ 92,570$ | $\$ 111,084$ | $50 \%$ |
| C44/C51 | $\$ 79,620$ | $\$ 99,523$ | $\$ 119,424$ | $50 \%$ |
| C45/C52 | $\$ 86,844$ | $\$ 108,552$ | $\$ 130,260$ | $50 \%$ |
| D61 | $\$ 89,772$ | $\$ 116,706$ | $\$ 143,640$ | $60 \%$ |
| D62 | $\$ 95,124$ | $\$ 123,654$ | $\$ 152,196$ | $60 \%$ |
| D63 | $\$ 100,788$ | $\$ 131,017$ | $\$ 161,256$ | $60 \%$ |
| D64/D71 | $\$ 108,348$ | $\$ 140,858$ | $\$ 173,364$ | $60 \%$ |
| D65/D72 | $\$ 118,188$ | $\$ 153,637$ | $\$ 189,096$ | $60 \%$ |
| E81 | $\$ 122,352$ | $\$ 165,177$ | $\$ 207,996$ | $70 \%$ |
| E82 | $\$ 129,636$ | $\$ 175,012$ | $\$ 220,380$ | $70 \%$ |
| E83 | $\$ 137,352$ | $\$ 185,432$ | $\$ 233,508$ | $70 \%$ |
| E84/E91 | $\$ 147,672$ | $\$ 199,361$ | $\$ 251,052$ | $70 \%$ |
| E85/E92 | $\$ 161,076$ | $\$ 217,447$ | $\$ 273,828$ | $70 \%$ |
| F101 | $\$ 175,680$ | $\$ 237,175$ | $\$ 298,668$ | $70 \%$ |
| F102 | $\$ 191,628$ | $\$ 258,692$ | $\$ 325,764$ | $70 \%$ |

Attorney Job Family Structure:

| DBM <br> Rating | Prop Min | Prop Mid | Prop <br> Max | Range <br> Width |
| :---: | :---: | :---: | :---: | :---: |
| C42 | $\$ 91,992$ | $\$ 114,993$ | $\$ 137,988$ | $50 \%$ |
| C43 | $\$ 98,904$ | $\$ 123,631$ | $\$ 148,356$ | $50 \%$ |
| C44/C51 | $\$ 107,556$ | $\$ 134,447$ | $\$ 161,340$ | $50 \%$ |
| C45/C52 | $\$ 117,936$ | $\$ 147,417$ | $\$ 176,904$ | $50 \%$ |
| D61 | $\$ 121,716$ | $\$ 158,233$ | $\$ 194,748$ | $60 \%$ |
| D62 | $\$ 128,364$ | $\$ 166,871$ | $\$ 205,380$ | $60 \%$ |
| D63 | $\$ 135,012$ | $\$ 175,509$ | $\$ 216,012$ | $60 \%$ |
| D64/D71 | $\$ 143,328$ | $\$ 186,325$ | $\$ 229,320$ | $60 \%$ |
| D65/D72 | $\$ 153,300$ | $\$ 199,295$ | $\$ 245,280$ | $60 \%$ |
| E81 | $\$ 155,640$ | $\$ 210,111$ | $\$ 264,588$ | $70 \%$ |
| E82 | $\$ 163,416$ | $\$ 220,617$ | $\$ 277,812$ | $70 \%$ |
| E83 | $\$ 171,588$ | $\$ 231,648$ | $\$ 291,708$ | $70 \%$ |
| E84/E91 | $\$ 180,168$ | $\$ 243,230$ | $\$ 306,288$ | $70 \%$ |
| E85/E92 | $\$ 189,180$ | $\$ 255,392$ | $\$ 321,600$ | $70 \%$ |

Note 1: The Attorney Structure supports the attorney classifications at the Judicial Council of California. The pay structure options shown are reflective of the base pay region of Sacramento and do not reflect any differentials for San Francisco or Los Angeles. Note 2: Due to modifications of the ranges to accommodate reporting requirements and range width adjustments, the column marked "Prop Mid" represents the "Control Point" or "Job Rate" for the range and may not be the midpoint.
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## Pay Structure Recommendations

We recommend to the Administrative Director consideration of Option 3 as it most appropriately addresses key factors identified by the Judicial Council staff, which include:

- Anchoring the pay structure(s) against the public and court sector labor markets;
- A pay structure based on the $60^{\text {th }}$ percentile of the market will allow for changes in market that will have occurred over the implementation time period, since the data at point of implementation will be approximately one (1) year old; and,
- A structure that is sustainable.
- The organization is positioned for the present and future for reasonable competition and maximum performance.

It is our understanding that after reviewing and evaluating the presented options, the Administrative Director determined the model pay structure of Option 1 to be the most appropriate model for the Judicial Council of California, and further that this model was adopted with a more conservative structure than initially proposed in order to address budget issues as well as to best position the organization for the future. We were pleased to work through the modifications with the Judicial Council staff and are confident that the result is consistent with the study methodology and that it maintains the structural integrity of the range control points developed in the model.

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## Judicial Council Staff Considerations

The following represents pay structure decisions made by the Administrative Director:

- The following two structures are based upon the recommended Option 1 reflective of the $50^{\text {th }}$ percentile of the market.
- Due to budget constraints, range widths are modified.
- However, all range control points remain consistent with the FLG recommendations contained in Option 1.


## General Pay Schedule:

| DBM <br> Rating | Prop Min | Prop Mid | Prop <br> Max | Range <br> Width |
| :---: | :---: | :---: | :---: | :---: |
| A11 | $\$ 41,964$ | $\$ 48,264$ | $\$ 54,564$ | $30 \%$ |
| A12 | $\$ 44,352$ | $\$ 51,011$ | $\$ 57,660$ | $30 \%$ |
| A13 | $\$ 46,884$ | $\$ 53,913$ | $\$ 60,948$ | $30 \%$ |
| B21 | $\$ 47,496$ | $\$ 56,990$ | $\$ 66,492$ | $40 \%$ |
| B22 | $\$ 50,196$ | $\$ 60,233$ | $\$ 70,272$ | $40 \%$ |
| B23 | $\$ 53,052$ | $\$ 63,660$ | $\$ 74,268$ | $40 \%$ |
| B24/B31 | $\$ 56,856$ | $\$ 68,228$ | $\$ 79,596$ | $40 \%$ |
| B25/B32 | $\$ 61,788$ | $\$ 74,139$ | $\$ 86,496$ | $40 \%$ |
| C41 | $\$ 63,564$ | $\$ 79,459$ | $\$ 95,352$ | $50 \%$ |
| C42 | $\$ 67,188$ | $\$ 83,980$ | $\$ 100,776$ | $50 \%$ |
| C43 | $\$ 71,004$ | $\$ 88,758$ | $\$ 106,512$ | $50 \%$ |
| C44/C51 | $\$ 76,104$ | $\$ 95,127$ | $\$ 114,156$ | $50 \%$ |
| C45/C52 | $\$ 82,692$ | $\$ 103,369$ | $\$ 124,044$ | $50 \%$ |
| D61 | $\$ 88,632$ | $\$ 110,787$ | $\$ 132,948$ | $50 \%$ |
| D62 | $\$ 93,672$ | $\$ 117,090$ | $\$ 140,508$ | $50 \%$ |
| D63 | $\$ 99,000$ | $\$ 123,753$ | $\$ 148,500$ | $50 \%$ |
| D64/D71 | $\$ 106,104$ | $\$ 132,633$ | $\$ 159,156$ | $50 \%$ |
| D65/D72 | $\$ 115,296$ | $\$ 144,124$ | $\$ 172,944$ | $50 \%$ |
| E81 | $\$ 123,576$ | $\$ 154,466$ | $\$ 185,364$ | $50 \%$ |
| E82 | $\$ 130,608$ | $\$ 163,255$ | $\$ 195,900$ | $50 \%$ |
| E83 | $\$ 138,036$ | $\$ 172,544$ | $\$ 207,048$ | $50 \%$ |
| E84/E91 | $\$ 147,936$ | $\$ 184,925$ | $\$ 221,904$ | $50 \%$ |
| E85/E92 | $\$ 160,752$ | $\$ 200,947$ | $\$ 241,140$ | $50 \%$ |
| F101 | $\$ 174,684$ | $\$ 218,357$ | $\$ 262,032$ | $50 \%$ |
| F102 | $\$ 189,816$ | $\$ 237,276$ | $\$ 284,736$ | $50 \%$ |

## Attorney Pay Schedule:

| DBM <br> Rating | Prop Min | Prop Mid | Prop <br> Max | Range <br> Width |
| :---: | :---: | :---: | :---: | :---: |
| C42 | $\$ 105,720$ | $\$ 116,286$ | $\$ 126,852$ | $20 \%$ |
| C43 | $\$ 111,912$ | $\$ 123,097$ | $\$ 134,292$ | $20 \%$ |
| C44/C51 | $\$ 119,664$ | $\$ 131,626$ | $\$ 143,592$ | $20 \%$ |
| C45/C52 | $\$ 128,952$ | $\$ 141,852$ | $\$ 154,752$ | $20 \%$ |
| D61 | $\$ 136,716$ | $\$ 150,381$ | $\$ 164,052$ | $20 \%$ |
| D62 | $\$ 142,896$ | $\$ 157,192$ | $\$ 171,480$ | $20 \%$ |
| D63 | $\$ 150,048$ | $\$ 165,052$ | $\$ 180,060$ | $20 \%$ |
| D64/D71 | $\$ 156,852$ | $\$ 172,532$ | $\$ 188,220$ | $20 \%$ |
| D65/D72 | $\$ 166,140$ | $\$ 182,758$ | $\$ 199,368$ | $20 \%$ |
| E81 | $\$ 173,892$ | $\$ 191,287$ | $\$ 208,680$ | $20 \%$ |
| E82 | $\$ 182,592$ | $\$ 200,852$ | $\$ 219,108$ | $20 \%$ |
| E83 | $\$ 191,724$ | $\$ 210,894$ | $\$ 230,064$ | $20 \%$ |
| E84/E91 | $\$ 201,312$ | $\$ 221,439$ | $\$ 241,572$ | $20 \%$ |
| E85/E92 | $\$ 211,368$ | $\$ 232,511$ | $\$ 253,644$ | $20 \%$ |

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