

**PHOENIX SAP RENEWALS:  
PHOENIX SAP SOFTWARE: SAP HCM FOR S4HANA  
IFB NUMBER: BAP-23-138RB**

**ANSWERS TO QUESTIONS**

1. Cost Information – “ii. Annual and total cost for the required goods for the 3-year initial term and the one year 2 option terms.” SAP is checking to see what the maximum timeframe is for locking in support costs. Are you asking for a 3-year initial term and 2 one-year option terms?

**Answer: Yes.**

2. Software cost is included as part of this RFP. Do you plan to buy licenses directly from SAP?

**Answer: We intend to procure the license and maintenance from the bidder that provides the best value response.**

3. In page 2, the product codes are swapped for “7020924 SAP Core Human Capital Management for SAP S/4HANA” and “7020923 SAP Time Tracking for SAP S/4HANA”. Correct code/product descriptions are: 7020923 SAP Core Human Capital Management for SAP S/4HANA and 7020924 SAP Time Tracking for SAP S/4HANA.

**Answer: As noted, the original codes were incorrect. Please respond with the correct codes/products (those provided as well as any others required to complete the migration to HCM for SAP S/4HANA.**

4. Do you have internal project management in place for this project?

**Answer: This procurement is for license and maintenance only. Project management will occur separately.**

5. Can all work be done remotely? Will offshore resources be allowed?

**Answer: This procurement is for license and maintenance only. The work will be completed separately.**

6. Do you have an expected go live date for this project?

**Answer: This procurement is for license and maintenance only. The project will be completed separately.**

7. In ATTACHMENT 2: “i) SAP General terms and conditions found at: <https://www.sap.com/docs/download/agreements/general-terms-and-conditions/ops/sap-general-terms-and-conditions-on-premise-united-states-english-v3-2019.pdf>“. In addition to these T&Cs, SAP has SLED GTCs (General terms and conditions for Government entities) that will be included with the bid proposal. Do you want to review them ahead of time?

Answer: Yes