Judical Council of California, Administrative Office of the Courts

STANDARD AMENDMENT COVERSHEET (rev 11-06-13)

AGREEMENT NUMBER
MA 301101

AMENDMENT NUMBER
2

FEDERAL EMPLOYER ID NUMBER
22-3552823

1. All capitalized terms not defined in this amendment (the "Amendment") have the meanings given to them in the Agreement referenced above. As set forth in the Agreement, the term "Contractor" refers to Smith's Detection, Inc, and the term "AOC" refers to the Judicial Council of California, Administrative Office of the Courts.

2. Title of the Agreement: Security Screening Equipment and Maintenance Services

3. This Amendment becomes effective on May 1, 2014

4. The maximum amount that the AOC may pay
Contractor under the Agreement (as amended) is \$0.00

- 5. The parties agree to amend the Agreement as follows:
 - A. Pursuant to Exhibit C, Master Agreement General Conditions, Section 2, Term, the AOC hereby exercises its option to extend this Master Agreement for the Second Option Term period beginning May 1, 2014 and ending April 30, 2015.
 - B. Exhibit A, Revision 1, Work To Be Performed is deleted in its entirety, and replaced with Exhibit A, Work To Be Performed, Revision 2 attached hereto and incorporated herewith.
- 6. Except as provided in this Amendment, all terms and conditions of the original Agreement (as previously amended, if applicable) remain in full force and effect.

CONTRACTOR'S SIGNATURE				
CONTRACTOR'S NAME (if Contractor is not an individual person, state whether Contractor is a orporation, partnership, etc.) Smith's Detection, Inc.				
BY (Authorized Signature)				
& StwenFKerat				
PRINTED NAME AND TITLE OF PERSON SIGNING				
STEVEN F. KORAB, TREASURER				
DATE EXECUTED				
21 MAR 2014				
ADDRESS				
Attn: Patrick Cope				
2202 Lakeside Blvd				
Edgewood, MD 21040				

Administrative Office of the Courts Use Only

Agreement Number	MA 301101
Order/Amendment Number	
Contractor Name	SMITHS DETECTION, INC.

Agreement Funding Summary:

Item	Chapter	Statute	Fiscal Year	Program/ Category	Fund Title		Amount	
0250-101-0932	21	2012	2012 - 2013	45.10/Support for Operation of the Trial Courts	Trial Court Trust Fund		0.00	
0250-102-0159	20	2013	2013 - 2014		Trial Court In Modernization	mprovenient and on Fund	0.00	
mount Encumbered by this Document:				Prior Amount Encumbered for this	Contract:	Total Amount Encumbered	d to Date:	
0.00				\$0.00		\$0.00		
hereby certify upon	my own persor	al knowledge t	hat budgeted fund	s are available for the period of the ex	enditure stated	above.		
SIGNATURE OF A	CCOUNTING (OFFICER	1		DATE			
K C		10	10.00	ho		4/01/14		

Agreement Funding Details:

Line & Dist.	Fund Title	Program/ Category	Item	Chapter	Statute	Fiscal Year	Object of Expenditure	Amount
2-1	Trial Court Trust Fund	45.10/Support for Operation of the Trial Courts	0250-101-0932	21	2012	2012 - 2013	0932-45437001-0722-00-12-0000	0.00
3-1	Trial Court Improvement and Modernization Fund		0250-102-0159	20	2013	2013 - 2014	0159-45431002-0458-00-13-0000	0.00

EXHIBIT A WORK TO BE PERFORMED REVISION 2

1. Description of Products and Services to be Performed

1.1. General Description

The Contractor shall provide statewide security screening equipment, training, installation, implementation and ensile maintenance services (known as Products and Services) as described in this Exhibit A, Work to be Performed to all Purchasing Group members. The Contractor shall provide these products and services at any time of the year, including months with inclement weather, to all members of the Purchasing Group locations.

1.2. Manufacturer's Products and Specifications

The Contractor shall provide all manufacturer's part numbers, specification sheets and warranties for the required products and services.

- 1.2.1 Compact Cabinet X-Ray System: Smith's Detection Hi Scan 5030si
 - 1.2.1.1 Overall Size: 47.3 Length x 27.7" Wide x 28.6" High
 - 1.2.1.2 Tunnel size: 21" Wide x 13" High
 - 1.2.1.3 Weight: 3521bs
 - 1.2.1.4 Power: 230 VAC
 - 1.2.1.5 Conveyer speed: at least 35 fpm
 - 1.2.1.6 Sensitivity: 38 AWG
 - 1.2.1.7 Penetration in steel: 12 mm
 - 1.2.1.8 Display: 17" flat LCD
 - 1.2.1.9 Mobile base or desktop placement
 - 1.2.1.10 meets all current federal and California emission and radioactivity standards
 - 1.2.1.11 Capture image and write to removable media
 - 1.2.1.12 Readily available Operating System with current service packs and natches
 - 1.2.1.13 Includes training and testing software
 - 1.2.1.14 HI-TIP

1.2.2 Certifications and Verifications

Contractor's manufacturing site is DIN EN ISO 9001:2000 and 14001:2005, and OHSAS 18001 certifications, and comprises R&D, support and management. The site also has an EMC Test Lab to assure quality and performance standards and relies on in-house verification has x-ray safety, electromagnetic interference and electrical safety test facilities which arE> used constantly as part of the manufacturing verification process to ensure quality and safety.

The Detection Hi Scan 5030si meets all applicable laws and regulations with respect to X-ray emitting devices. Leakage radiation is far below 5uSv/h (0.5mrem/h). CE labeling is in compliance with guidelines 98/37/EEC, 73/23/EEC, and 89/336/EEC < 56 dB (A).

1.3 Services

1.3.1 Installation

Contractor will coordinate system installation with the Purchasing Group Members and shall notify the Purchasing Group Members at least three (3) days in advance of system delivery. Unless specifically requested and mutually agreed to, all deliveries and installations shall be within the business hours of 9:00a.m. and 4:30p.m., PST, Monday through Friday, excluding government holidays. Should any special security requirements exist for a particular location, the local Purchasing Group Member will advise Contractor and arrange clearance in advance of delivery. Contractor will remain conscious of the ongoing operations at the facilities and will expend all efforts to diminish any possible downtime and to minimize interruptions.

The installation process consists of assembling hardware and accessories, loading of software and a Site Acceptance Test (SAT) to ensure proper functionality and operation. It is expected that the local Purchasing Group Member shall witness the SAT and provide written concurrence of successful delivery and installation. Contractor will be responsible for the removal of all packaging and shipping materials from the location.

Only service personnel authorized by Contractor that have successfully completed training for the subject equipment shall be dispatched to perform installation or maintenance activities.

1.3.2 Training

- 1.3.2.1 The Contractor shall submit a training plan outlining the details of a customer training program. The program shall include training on the operations manual as well as a training manual with step by step instructions, allowing for self-guided refresher training. Copies of both the operations manual and the training manual shall be left with the Purchasing Group Member. The operations manual shall be the technical manual on the systems of the product, how the basic operations work, service and maintenance. The training manual shall assist the Purchasing Group Members on the operational aspects of using the product, and shall include, but not be limited to, instructions on how to operate the functions, best practices, user tips and tricks, how to read the instruments and how to set-up instruments for different uses; the technical manual shall be used by those who go through initial training and who will be providing product training to new operators.
- 1.3.2.2 The Contractor shall provide a total of four (4) hours of onsite training at Purchasing Group member's location for the 5030si that was purchased by the Purchasing Group member. Two (2) hours of this training shall be provided at the time the product is installed, fully functioning and accepted by the Purchasing Group member. The remaining two (2) hours of training shall be provided upon the Purchasing Group member's request at any time after the initial two (2) hours of training, but no later than twelve (12) months following the date the product was installed, fully functioning and accepted by the Purchasing Group member. Training personnel provided by Contractor shall possess all requisite skills and knowledge to perform the training.

1.3.2.3 Upon request of a Purchasing Group member, the Contractor shall provide onsite training in addition to that described in paragraph 1.3.2.1 and 1.3.2.2 of this Exhibit A Work to be Performed for the product described in paragraph 1.2 of this Exhibit A Work to be Performed that was purchased by the Purchasing Group member. Hourly billing rates for additional onsite training shall be inclusive of all related costs, including, but not limited to, labor, travel and materials. Training personnel provided by Contractor shall possess all requisite skills and knowledge to perform the training.

1.3.3 Onsite Maintenance Services and Support

- 1.3.3.1 The Contractor shall provide five (5) continuous years of onsite maintenance services and support for the product described in paragraph 1.2 of Exhibit A Work to be Performed, which shall commence on the day the purchased product is installed, fully functioning and accepted by the Purchasing Group member that purchased it.
- 1.3.3.2 The Contractor's service representative or customer service team shall be on-site within twelve (12) hours that a Purchasing Group member or their representatives places a service call, as required by a Purchasing Group member. All calls made by a Purchasing Group member or their representative shall be returned within two (2) hours of the call to confirm time of arrival by the Contractor's service representative. Unless otherwise agreed to between Contractor and the Purchasing Group member or their representative, service shall be performed within the Purchasing Group member's business hours, which are generally 9 am to 5 pm PST, Monday through Friday. Contractor shall also provide maintenance services and support after hours, on holidays and in emergency situations if requested by the Purchasing Group member or their representative. The responding Contractor's service representative must possess the knowledge and provide all labor, tools, equipment and parts necessary to perform the requested service.
- 1.3.3.3 Onsite maintenance services and support are the primary vehicle for repair of equipment. Any manufacturer's warranty is considered ancillary to maintenance services and support.

1.3.3.4 Preventive Maintenance and Support

1.3.3.4.1 Preventive Maintenance (PM) activities are shown below. Under this program, one (1) PM per system per year will be performed during the five (5) years of coverage. A Radiation Leak Test (RLT) is performed in conjunction with each PM as well as the following:

- Review error log and take appropriate action
- System safety check
 - Check light barriers and light curtain o
 Check emergency stop switches
 - Check interlock system o
 Check safety rollers

System cleaning

- o Clean fan filters o
 - Clean unit
- o Clean light barriers and light curtain
 - o Clean conveyor belts
- Operational check
 - o Check control elements
 - Check PE wiring
 - o Check supply voltages
 - Check conveyor belts
 - o Check motors
 - o Check conveyor belt tracking
 - Check fans
 - o Check generator controls
 - o Check X-ray beam alignment
 - o Check calibration and shutter units
 - Check line signal and detector modules o
 Check monitors
- Functional check
 - o Perform function test

1.3.3.4.2 Corrective Maintenance

Contractor shall dispatch a Field Service Engineer for onsite maintenance to perform the initial evaluation and repair. For issues that cannot be resolved at that instance, or for troubleshooting support, the FSE will contact the technical support group. Technical support logs the call in the service management system database, provides troubleshooting assistance as needed, and recommends a primary course of action to complete the maintenance. Repair parts,

assemblies, or subassemblies, when necessary, are delivered to the location of the equipment as required. All activities from the start of the repair until completion are recorded in the database.

1.3.4 Customer Service [Revised]

- 1.3.4.1 Contractor's maintenance approach encompasses all activities required to support the offered equipment. Service activities include program management and maintenance support beginning with system installation and continuing through equipment end-of-life. Also included is the de-installation and disposal of equipment as required by the Purchasing Group Members.
- 1.3.4.2 Contractor's organization includes the following:
 - Equipment installation
 - On-site field service
 - Repair parts provisioning and logistics
 - Preventive and corrective maintenance
 - Radiation leak tests
 - Operator training
 - Technical support
 - Program management

- Call center operations
- Equipment database
- De-installation and disposal of equipment
- 1.3.4.3 The Contractor's operational structure of the Customer Service group is aligned into seven (7) teams or "elements". The manager for each element within the group reports directly to senior management. This vertical approach for providing service support achieves a streamlined flow of information and directives with a direct line-of-sight to and from top management. The simplified lines of communication within the organization allows for the fast and efficient transfer of information within the group while maintaining management oversight of critical processes.
- 1.3.4.4 Contractor maintains an experienced, well-established call center, located in Morristown, NJ, that responds quickly and efficiently to service requests and inquiries. The call center is the nucleus of the organization and serves as the focal point for customer communication related to service issues. All agents are fluent in the English language and are available to accept spare parts and consumable orders, provide basic product guidance, or route calls to the appropriate Level II Technical Support Engineer. More advanced LevelIII support is also available as required.
- 1.3.4.5 Calls received at the call center are dispatched to a Field Service Engineer (FSE). The FSE takes responsibility for equipment repair and verification. Contractor provides assistance to the FSE, as needed, in conjunction with technical support, repair parts provisioning, and the responsible product specialist.
- 1.3.4.6 Contractor shall respond to service requests within two (2) hours of the receipt of the call.
- 1.3.4.7 Technical support and help desk operations are available twenty-four (24) hours per day, seven (7) days a week. Correspondence via email is available for non-urgent inquiries. Technical support personnel evaluate the situation and recommend a primary course of action. For equipment problems, the specifics of the call are recorded in Service Management System (SMS) database. Items recorded include the date, site data, system data, observed conditions, error messages, probable causes, and the problem resolution action plan.
- 1.3.4.8 Contractor Contact Information
 - 1.3.4.8.1

Service and Technical Support Telephone: 1-800-297-0955

Email: customer.support@smithsdetection.com

1.3.4.8.2

Purchase Order Submittal [Revised]
Contact name: Patrick Cope

Telephone: 1-714-402-4975 FAX: 1-661-297-0203

Email: patrick.cope@smithsdetection.com

1.3.4.8.3

Sales Support *[Revised]*Contact name: Patrick Cope
Telephone: 1-714-402-4975
FAX: 1-661-297-0203

Email: patrick.cope@smithsdetection.com

1.3.5 Reports

Contractor must provide to the AOC Project Manager, in a form acceptable to the AOC, quarterly reports which include a list of products that are manufacturer discontinued within the quarter reported or are scheduled to be manufacturer discontinued within the next twelve (12) month period. The report must include a proposed replacement product for any product that is manufacturer discontinued, as well as pricing for the proposed replacement. Additionally, the quarterly report must provide a summary, by Purchasing Group member, of the products and services ordered, including the total value ordered during the quarter reported. The quarterly report must also include serial numbers of the security screening equipment, maintenance services and support coverage or extended maintenance services and support dates for each unit. Quarterly reports must be provided to the AOC Project Manager no later than thirty (30) days after the end of each calendar quarter and must include purchases that are invoiced or paid for with a credit card.

2. Ordering Process

- (a) Purchasing Group members may place individual orders for security screening equipment, training, installation, implementation and onsite maintenance services and support pursuant to this Master Agreement. An individual Purchasing Group member will place an order by issuing a Purchase Order to Contractor. A "Purchase Order" is defined as an ordering document used by a Purchasing Group member to place an order for Work under this Master Agreement. The form and format of the Purchase Order may vary. The terms and conditions of this Master Agreement No. MA301101 are applicable to all Purchase Orders, regardless of the form and format of Purchase Order and regardless of whether the Purchase Order references this Master Agreement or contains different or additional terms. In the event of a conflict or discrepancy between this Master Agreement and an individual Purchase Order, the terms and conditions of this Master Agreement will control. The Purchasing Group member placing the Purchase Order will be responsible for receipt and acceptance of any Work ordered and payment pursuant to the terms and conditions set forth in this Master Agreement.
- (b) The individual Purchasing Group member will be responsible for the receipt and acceptance of all equipment and Work that the Purchasing Group member orders from Contractor and the individual Purchasing Group member will be responsible for payment pursuant to the terms and conditions set forth in this Master Agreement.
- (c) Each Purchasing Group member placing a Purchase Order will include the name of a Purchasing Group member contact person in the Purchase Order ("Purchase Order Project Manager"). If the Purchasing Group member placing a Purchase Order is the AOC, the Purchase Order Project Manager for the AOC is the AOC Project Manager. Contractor must contact the Purchase Order Project Manager for the Purchasing Group member regarding questions on any Purchase Order or payment status of any Purchase Order.
- (d) After a Purchase Order has been issued to Contractor by a Purchasing Group member, Contractor must provide the Purchasing Group member with an immediate acknowledgement of the Purchase Order. The acknowledgement must be submitted by facsimile or email, regardless of what method is used to place the order, and must include: the products and services ordered delivery, installation and testing dates (if such delivery, installation and testing dates are known at the time the order is placed) and Contractor contact information. The Purchase Order is not binding until Contractor provides acknowledgement of the order, including the products and services ordered, delivery, installation and testing dates (if such dates are included in the Purchase Order), and Contractor contact information, to the Purchasing Group member placing the order. Regardless whether a Purchase Order contains delivery, installation and testing dates, it is the obligation of Contractor to confirm or reconfirm, as applicable, such dates with the Purchasing Group member that placed the order before Contractor proceeds with such delivery, installation or testing. Contractor understands and acknowledges that a Purchasing Group member may not

know the delivery, installation and testing dates at the time an order is placed. Contractor further understands and acknowledges that even if a Purchase Order includes such dates, a change in circumstances beyond the reasonable control of the Purchasing Group member may require the Purchasing Group member to change the delivery, installation and/or testing dates at no extra cost

to the Purchasing Group member. The time and place of delivery, installation and testing must be

acceptable to the Purchasing Group member.

3. Packaging

All products must be delivered in the manufacturer's standard packaging. Prices shall include all packing and/or crating charges. Cases shall be of durable construction, good condition, properly labeled and suitable in every respect for storage and handling of contents.

Each shipping carton shall be marked with the commodity, brand, quantity, item code number and the Purchasing Group member's Purchase Order number as well as the Contractor's name and phone number of who will be installing the equipment.

Each shipment shall include a packing slip showing the Purchase Order number, the ordering date, ordering department (if appropriate), ship-to location, the item number, product description, serial numbers, quantity ordered, quantity shipped and backordered items including the expected ship date.

4. Delivery Requirements and Shipping Costs

Delivery shall be made as required on an individual Purchase Order. All deliveries shall be made F.O.B. (free on board) destination as freight pre-paid. Purchasing Group members may not have a loading dock to accept deliveries. Therefore, Contractors shall assume that all deliveries will be inside deliveries to a specific location as designated by a representative of the Purchasing Group member placing the order and which there will be no additional charges for. Specific delivery instructions will be noted on the Purchase Order. Any damage to the building interior, scratched walls, damage to the freight elevator, etc., will be the responsibility of the Contractor. When damage does occur, it is the responsibility of the Contractor to immediately notify the staff of the Purchasing Group member.

The Contractor shall bear the risk of loss or damage to the ordered goods until the goods are delivered to the Purchasing Group member address indicated on the Purchase Order.

It is the responsibility of the Contractor to contact the Purchasing Group member to arrange for the installation of the ordered goods.

5. Rejection of Goods or Acceptance of Service

If a Purchasing Group member requests onsite maintenance service, a designated Purchasing Group member representative ("Representative") will review any completed maintenance or repairs and approve by signing the Contractor's service report. The Representative must then be given a copy of this approved Contractor's service report.

The Contractor shall arrange for the return of all mis-ordered, mis-shipped, returned or damaged items at no cost to the Purchasing Group member. There will be no restocking fee for returns of items that are damaged or shipped by the Contractor in error. The Contractor shall not charge the Purchasing Group member for the return of any mis-ordered, mis-shipped or damaged items.

6. Inventory

Contractor shall maintain spare parts inventory levels commensurate with the size of the installed base of equipment while taking into account the expected failure rates for each part. To meet customer requirements, Contractor has partnered with United Parcel Service (UPS) to provide overnight delivery of repair parts. Within a small variance from month-to-month, the measured fill-rate for overnight delivery *I* emergency shipments is greater than 95%. The UPS forward-stocking locations (warehouses) will provide spare parts within the prescribed timeline to ensure maximum uptime of the equipment.

Failure to maintain access to a reasonable stock level shall be deemed a material breach of this Master Agreement.

7. Estimated Volumes

No minimum estimate is stated in this Master Agreement. The individual Purchasing Group members will not be required to use any Master Agreement. The Purchasing Group members will make their purchasing decision based on what is in their best interest.

8. Warranty

If the Purchasing Group member is unable to accept a delivery of equipment or parts, they will be warehoused at a Purchasing Group member's warehouse until delivery can be made. Warranty of the equipment and parts will not be voided during this period; however the warranty period will have started upon acceptance to the warehouse.

END OF EXHIBIT A