

### **ATTACHMENT 3**

#### **Regional Pricing Workbook / Sheets**

For the JCC SRO Region, the following Excel pricing workbook has been issued. A PDF of this workbook is provided with this Attachment 3:

- Southern Region: “SRO – Pricing Workbook V1.2 JCC”

Each workbook is comprised of a series of tabs.

- “SRO – Pricing Workbook V1.2 JCC” - One (1) Summary Sheet plus ninety-eight (98) Facility Sheets, total of ninety-nine (99) sheets

The first sheet in the workbook is the “Summary Pricing Sheet”. When you open the file, disable macros (if applicable), enable the content as coming from a trusted source (if applicable). In field B2 of the Summary Pricing Sheet, replace “*Firm Name TBD*” with your firm’s name. This will populate the Proposer name in all sheets within the workbook. Save the file using the naming convention in the RFP instructions, Section 8.6.

The Summary Pricing Sheet retrieves information that is entered in each of the respective facility sheets. Each sheet is named with the unique JCC ID for the respective facility. The Summary Pricing Sheet populates the information for each facility in rows. The “Total Annual Cost” from the facility tabs is entered in columns “I” through “AK” for each System ID on the Facility Sheet. Further detail on the facility tabs is provided below. The Proposer must fill in their lump sum price for Phase-In and Phase-Out services in the bottom left of the Summary Pricing Sheet. The calculated total is the “Year One Firm Fixed Price” which become the basis for the “Total Evaluated Price” calculation in Attachment 10. These calculations are included below the rows of facilities by Region.

The Facility sheets are all structured identically. The only fields that the proposers have to complete are their all-inclusive cost to perform single tasks by equipment. The relevant equipment for each respective facility is identified with white cells. The total number of each “cost” items is multiplied by the relevant “quantity” and these are totaled to calculate the “Annual Cost” for a single asset/item. The Annual Cost is multiplied by the number of asset/items for the facility, to calculate the “Total Annual Cost”.

On each facility sheet, there are a series of pricing elements that must be completed for each facility by the proposer:

S1: Snow Removal – (crew hourly rate) – this is the proposer’s hourly rate on-site for a snow removal crew, including travel, equipment, deicer, etc. to perform snow removal, if applicable at the facility.

RFP-FS-SP-2020-16-JP  
Statewide O&M Facility Maintenance Services

I1: Unclogging Blocked Toilet – In-custody cell (labor only) – this is the proposer’s flat rate to unclog a blocked toilet in a custody cell, if applicable, in the facility. Any additional repairs and materials will be treated as work-orders.

I2: Unclogging Blocked Toilet – Public/Court Staff (labor only) - this is the proposer’s flat rate to unclog a blocked toilet in a public restroom or court staff restroom, in the facility. Any additional repairs and materials will be treated as work-orders.

Hr 1: Hourly Rate (All Labor Categories) – this is the working hourly rate for any category of personnel required to perform a task at the facility, including travel.

M1: Markup on Materials (Percentage) – This is the proposers only markup on the agreed cost of materials.

Sub 1: Markup on Subcontractors/Third Parties (Percentage) - This is the proposers only markup on the agreed cost for subcontractors or other third parties.

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