

ADMINISTRATIVE OFFICE OF THE COURTS

QUESTIONS AND ANSWERS

RFP FIN1010SSE

SECURITY SCREENING EQUIPMENT AND SERVICES

November 23, 2010

1.2 Manufacturer's Products and Specifications

1.2.1 Magnetometer

1. Question: Section 1.2.1.9. "Unit must have a display on both the exit and entry point that will indicate detection of metallic objects". Can the Control Unit (assuming it also has representative metal detection zone lights) referenced in Section 1.2.1.10 serve as one of the two displays or are you specifying that each metal detector have full size light displays on the vertical panels at entry and exit?

Answer: Our intent was to have full height lights on the left or right panel at both entry and exit of the unit. However other visual devices on one side would be considered.

2. Question: Section 1.2.10. "Programming must be done by a built in keyboard with access secured by a mechanical lock". Can wording be changed to "Programming must be done by a built in keyboard or remote controlled device." "Keyboard or remote device must be able to be secured by a mechanical lock and/or programmable pass code".

Answer: Yes wording can be changed to that shown.

3. Question: Section 1.2.16. "The major components of the machine must be Underwriter Laboratory listed." Can the wording be changed to "The major components of the machine must meet Underwriter Laboratory requirements"?

Answer: Agree to change "The major components of the machine must meet Underwriter Laboratory requirements"

4. Section 1.2.2.1: "Overall size: not exceeding 84"L x 36" W x 61"H." Can this be changed to "85.2"l x 36"W x 61"H"?

Answer: Yes suggest changing to 86"L x 36"W x 62"H

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5. Section 1.2.2.2: "Tunnel size at least 20"W by 20"H". Can this be changed to "at least 25.6"W x 17.9"H".

Answer: Agree with change, suggest 20"W x 16"H

6. Section 1.2.2.3: "Weight: not exceeding 1130 lbs". Can this be changed to "Weight: not exceeding 1,160 lbs?"

Answer: Agree suggest change to not exceeding 1200 lbs

7. Section 1.2.3.1: "Overall size not exceeding 50"L x 30"W x 30"H". Can this be changed to "51.9"L x 30"W x 48.7"?"

Answer: Suggest extend length to not exceeding 52". This machine can be used either on its supplied mobile base/stand, or removed for table top/desk use. In its table top configuration it should not exceed 30" from desk to maximum height (Without Monitor). Unit and base combined, including wheels should be at standard work height of in-feed between 26" and 33"

8. Section 1.2.3.3: "Weight not exceeding 550 lbs". Can this be changed to "not exceeding 842 lbs"?"

Answer: No, this is a firm number based on its use and portability.

9. Section 1.2.3.9: "Must have desktop or wheeled base option". Can this be changed to "Must have desktop and/or wheeled base option"?"

Answer: This machine can be used either on its supplied mobile base/stand, or removed for table top/desk use. In its table top configuration it should not exceed 30" from desk to maximum height (Without Monitor). Unit and base combined, including wheels should be at standard work height of in-feed between 26" and 33"

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10. Is there a known estimation of the number of pieces of equipment of both x-ray and the walkthroughs that will be requested immediately upon contract award?

Answer: Not at this time

11. What is the required "delivery time?" I didn't not see any specified time of delivery requirements after the order has been placed? Do you have more definitive data in that regard?

Answer: We would expect delivery of individual units ordered to be delivered within 4 to 8 weeks, certainly no longer than 12 weeks at the outside. Bear in mind that these orders will come in ones and twos; there will not normally be a single multiple order. However urgent delivery requirements do occur from time to time, that may require delivery within days not weeks.

12. Have other vendors submitted questions respective to this bid that are accessible to all vendors? Is this information published? How would I access it?

Answer: Yes, other vendors submitted questions respective to this bid that are accessible to all vendors. This information is published on the following website:
<http://www.courtinfo.ca.gov/reference/rfp/> (Courtinfo website). Any questions you may have should be submitted to the Solicitation Mailbox per Section 2.3.1 of the RFP Instructions.

13. Is this the only venue I should use for inquiries? Is there a password access web or other access method?

Answer: Yes this is the only venue you should use for inquiries. No password is required to access the Courtinfo website or to send emails to the Solicitations Mailbox.

14. Reference Work to be Performed 1.2.1. Is this solicitation exclusively limited to products and services related to walk-through magnetometers and bag x-ray for courthouse screening operations only? Our company manufacturers passive millimeter wave whole body imagers that are ideally suited for detecting bodily worn contraband and threat objects that would otherwise pass completely undetected through existing metal detection and bag screening technologies.

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Our systems emit zero radiation and protect personal privacy, but are supported in a manner slightly different from the requirements delineated in the RFP, yet would be a complimentary addition to make checkpoints more secure. Would the State of California and the Judicial Branch of California accept and evaluate a proposal for this proven technology despite us needing minor deviations from the technical and support requirements cited in the RFP?

Answer: Not at this time.

15. Attachment 2, Page 2, Item 1.2.2.2: "Tunnel Size: at least 20" w x 20" high". Will 18.9w be acceptable for this device?

Answer: Agree with change, suggest minimum 20"W x 16"H (#6)

16. Is UL approval required for x-ray scanners?

Answer: Agree to change "The major components of the machine must meet Underwriter Laboratory requirements. (#3)

17. Attachment 2, page 2, item 1.2.2.12: "Must have available two (2) optional table lengths for in-feed and out-feed roller tables". What is meant here? Do you require a roller table that you can shorten or lengthen back and forth by the operator? We can design a roller table to be whatever length you want, but it cannot be changed? Is that acceptable?

Answer: Prices should include the options for the customer on their choice of table extensions on each machine.

Option 1. 2' Extension rolling table on in-feed and out-feed (Standard price)

Option 2. 4' Extension rolling table on in-feed and/or out-feed. (Price per unit increase)

18. Attachment 2, Section 1.2.2.13: "Must have readily available Operating System with current service pack and patches." The question is what is meant by "readily available" of these components? Do you require physical access via keyboard, download etc.? Please explain what is needed.

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Answer: We will accept a late version of Windows or Linux 2.6 or equivalent. Yes we require access through keyboard and download.

19. Attachment 2, x-ray scanners: Are these required to have multienergy capability?

Answer: We do not understand this question, require further information

20. Is this bid for “over 500 ea. Of each size of x-ray scanner (total 1,000+)”? And is it for 500+ magnetometers?

Answer: No, there is no specified amount of the orders, explained at the pre-bid conference at length. We have an inventory of over 500 pieces (All Types) of screening equipment on a regular replacement cycle of 8 years, there is no information about how much will be ordered in any one year.

21. Item regarding the “Pickup and removal” of existing equipment: Is there a definitive number on this quantity too?

Answer: This will be based on the unknown quantity of the new orders, most likely a one to one ratio.

22. Is this RFP exempt from the state certified small business advantage? If so, please explain why?

Answer: The state certified business advantage does not apply as this is not a Judicial Branch requirement. Per Section 10335.7 of the Public Contract Code "State agency," as used in this article, means every state office, department, division, bureau, board, or commission, but does not include the Legislature, the courts, or any agency in the judicial branch of government. Thus Section 2050-2057 of the Public Contract Code regarding the certification for minority, women, disadvantaged and small business enterprises is not required for this RFP.

23. We are a privately held company and requests for full financial revelation are reviewed with great scrutiny. Do we need to comply with this requirement?

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Answer: The AOC can keep all financial information confidential and request that you submit the most current Annual Report available and mark it as Confidential Information.

24. May more than one product in the Category of Magnetometer be submitted for the Council to review and consider (e.g. there is more than one model available which fully complies with the Specification?)

Answer: Yes see # 25

25. (Related to Question #24): If the answer to Question #24 is Yes, then is there a specific format/procedure for submitting a response containing more than one model of Magnetometer? Or, would the Council prefer a separate submission containing the other model(s)?

Answer: Would require a separate submission

26. "Build In Counting System". Does this refer to counting of alarms only, or transits through the Magnetometer and alarms?

Answer: Transits through

27. During the telephone conference participants were asked to indicate in their responses whether there was an option of removal of old equipment. 5.1.8 pertains to the removal of cabinet x-ray systems. Does this also include magnetometers?

Answer: No it only relates to the two models of X-Ray machines

28. (Related to question 28): If the answer is "yes" and the removal of magnetometers is included – since we are submitting a response only for the magnetometer portion of the RFP – may our response to this portion of the RFP be limited to the removal of old magnetometers??

Answer. N/A see # 28

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29. Cover page 6 My company is a privately held company. I need to know what is the minimum amount of "Financials" you require for qualification i.e. P and Ls and Balance Sheet perhaps are a bit excessive. Please explain what type of information will suffice to meet this requirement.

Answer: An Income/Profit and Loss Statement and Balance sheet are required. The AOC will keep all privately-held financial information confidential and request that you submit the most current Annual Report available and mark it as Confidential Information.

30. 1.2.2 Standard cabinet x-ray system, 1.2.2.1 Overall size: not exceeding 84"L x 36"W x 61"H; Can the overall length of the system be increased to 85.2" from 84"?

Answer: See #5. Yes suggest changing to 86"L x 36"W x 62"H

31. 1.2.2.2 Tunnel size: at least 20"W x 20" high. Per the teleconference it was understood that the referenced system was a RAP 515 that is specified with a tunnel of 25.2" x 16.93" so can you clarify that you would prefer the RAP 515 tunnel dimensions and not the published dimensions?

Answer: Agree with change, suggest 20"W x 16"H

32. 1.2.2.3 Weight: not exceeding 1130 lbs. Can the overall system weight be increased to 1160 lbs?

Answer: Yes. See #7. Agree suggest change to not exceeding 1200 lbs

33. 1.2.2.11 must have available two optional table lengths for in-feed and out-feed roller tables. Will these be provided with every system? And what is the desired length of each table?

Answer. Prices should include the options for the customer on their chopice of tabkle extensions on each machine.

Option 1. 2' Extension rolling table on in-feed and out-feed (Standard price)

Option 2. 4' Extension rolling table on in-feed and/or out-feed.(Price per unit increase)

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34. 1.2.2.14 must include training/testing software. The indicated training/testing software is this built into the system or standalone software to be utilized on a standalone computer?

Answer: Built into the system software

35. 1.2.3.1 Overall size not to exceed 50”L x 30”W x 30”H. Change to 51.9”L x 30”W x 48.7” H. (This is total system height from floor to top of system excluding monitor). The specified system height does not include height from floor and excludes monitors and would have to be placed on a desk that would occupy the same space as these proposed changes.

Answer: Suggest extend length to 52”. This machine can be used either on its supplied mobile base/stand, or removed for table top/desk use. In its table top configuration it should not exceed 30” from desk to maximum height (Without Monitor). Unit and base combined, including wheels should be at standard work height of in-feed between 26” and 33”

36. 1.2.3.3 Weight not exceeding 550 lbs. Would suggest change to allow up to 842 lbs as system is on casters so would not have to be lifted and would also allow for a higher energy x-ray source to provide the same performance characteristics as the standard cabinet x-ray system.

Answer: No, unit may be used on a counter or table, see #38

37. 1.2.3.7 Penetration in steel: at least 28mm. Per the teleconference it was understood that the compact system was specified as the Smiths Hi-Scan 5030si that has a maximum penetration of 12mm as specified in published product brochure documents. If the specification 1.2.3.3 would be changed to the suggest weight of 842 lbs the penetration of the system could attain 39mm in steel.

Answer: The Smiths unit was only shown as the current unit in use, not for specification comparison. Weight remains at 550lbs. However the misprint in penetration (1.2.3.3) is changed to read 10 mm. (Guaranteed)

38. 1.2.3.9 Must have desktop or wheeled base option. Propose change to desktop or wheel based system to allow for unitized cabinet systems that are offered by more than one manufacturer.

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Answer: See # 37 and #10. Suggest extend length to 52". This machine can be used either on its supplied mobile base/stand, or removed for table top/desk use. In its table top configuration it should not exceed 30" from desk to maximum height (Without Monitor). Unit and base combined, including wheels should be at standard work height of in-feed between 26" and 33"

39. 1.2.2.3 The Contractor's service representative or customer service team shall be on-site within 12 hours that a Purchasing Group member or their representatives places a service call, as required by the Purchasing Group member. The question was asked during the teleconference and it was our understanding that the time starts when the call is placed and should a technician be required to perform service on site that the 12 hour window would run it the next business day (9:00AM – 5:00PM as there is no after hour access to the facilities. Please concur or clarify this statement.

Answer: This is correct unless specified by the customer at the time of the initial call.

40. 1.2.3 Compact Cabinet X-ray System

We request changes to the following specifications to allow for submittal of competitive systems from more than a sole source manufacturer.

41. 1.2.3.1 Overall size: not exceeding 50" L x 30" W X 30" H

42. Change to 51.9" L X 30" W X 48.7" H (this is total system height from floor to top of system excluding monitor). The specified system height does not include height from floor and excludes monitors and would have to be placed on a desk that would occupy the same space as these proposed dimensional changes

Answer: Repeat question, see #38, #9

43. 1.2.3.3 Weight: not exceeding 550lbs

Would suggest change to allow up to 842 lbs as system is on casters so would not have to be lifted and would also allow for a higher energy x-ray source to provide the same performance characteristics as the standard Cabinet X-ray System.

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Answer: Repeat question, No, see #8

44. 1.2.3.7 Penetration in steel: at least 28mm

Per the teleconference it was understood that the compact system was specified as the Smiths Hi-Scan 5030si that has a maximum penetration of 12mm as specified in published product brochure documents. If the specification 1.2.3.3 would be changed to the suggested weight of 842lbs the penetration of the system could attain 39mm in steel.

Answer: Amended see #39

45. 1.2.3.8 Must have desktop or wheeled base option

46. Propose change to desktop or wheel based system to allow for unitized cabinet systems that are offered by more than one manufacturer.

Answer: Repeat question, See #9, #35 and #38,

47. 1.3.3.2 The Contractor's service representative or customer service team shall be on-site within twelve (12) hours that a Purchasing Group member or their representatives places a service call, as required by a Purchasing Group member.

Answer: The question was asked during the teleconference and it was our understanding that the time starts when the call is placed and should a technician be required to perform service on site that the 12 hour window would run it the next business day (9:00AM – 5:00PM) as there is no after hour access to the facilities. Please concur or clarify this statement.

Answer: Repeat question, see #39